



December 12, 2018

Dear Valued Customer:

During 2018, FlexiVan continued its aggressive commitment to improve the quality and availability of fleet chassis. We have now completed the upgrade of over 40,000 units with LED lights and radial tires, as well as added nearly 5,000 brand new units. During 2019, we plan to continue our upgrade program for the benefit of the chassis user community and continue to adhere to our strict comprehensive M&R program that ensures the safety and reliability of our fleet. However, as related operational costs continue to rise around the country, we will implement modest incremental increases at select pools, effective January 1, 2019. These revised rates are not only competitive; in many cases they remain the lowest in major cooperative pools.

We appreciate your continued support and as always, welcome your comments. If we can assist you in any way, please contact your local sales representative or Customer Service at #908.276.8000.

Per Diem Chassis Pool Rates

(Effective January 1, 2019)

FlexiVan Chassis Pool	Per Diem Rate*	
	20' / 40' / 45'	53'
GULF		
Florida JAXFLX - Jacksonville Pool	\$22.95	\$23.45
Dallas Houston New Orleans GCCP - Gulf Consolidated Chassis Pool	\$21.25	--
MIDWEST		
Chicago Ohio COCP - Chicago & Ohio Valley Chassis Pool	\$22.25	--
Denver Salt Lake City DCCP - Denver Consolidated Chassis Pool	\$25.50	--
NORTHEAST		
New York New Jersey OCEA-N - Open Choice Equipment Agreement (Northeast)		--
	1-10 days (<i>minimum 4 day charge</i>)	\$24.95
	11+ days	\$19.95
Pittsburgh NSCP - Norfolk Southern Chassis Pool	\$24.95	--
PACIFIC NORTHWEST		
Seattle Tacoma TPNP - TRAC Pacific Northwest Pool	\$25.95	--
PACIFIC SOUTHWEST		
Los Angeles Long Beach BN Pool - Los Angeles	\$21.00	--
FLBP - FlexiVan Los Angeles Basin Chassis Pool	\$27.50	--
MLRZ - ONE Reefer Pool - Los Angeles	\$25.95	--
Oakland BACP - Bay Area Chassis Pool	\$25.95	--
BN Pool - Oakland	\$25.95	--
MLRZ - ONE Reefer Pool - Oakland	\$25.95	--
WCCPOK - West Coast Chassis Pool	\$25.95	--
SOUTHEAST		
Atlanta Charleston Jacksonville Savannah SACP - South Atlantic Area Chassis Pool	\$24.75	--
Kansas City St. Louis MWCP - Midwest Chassis Pool	\$23.75	--
Memphis MCCP - Mid-South Consolidated Chassis Pool	\$22.00	--

- All charges are per chassis, per calendar day or any part thereof, plus tax (if applicable).
- New rates are for authorized users. The unauthorized usage rate is \$40/day.
- The increase does not apply to our FlexiDay® per diem product.